

Joint Legislative Economic Briefing

STATE OF NEW HAMPSHIRE TREASURY
JANUARY 28, 2022

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Role of the State Treasury

- Non-partisan constitutional office
- Responsible for managing the State's financial assets and liabilities
- Oversight of various State programs:
 - Unclaimed Property Program
 - > 529 College Savings Plan
 - > STABLE NH Plan
- State Treasurer is an ex-officio member of several statutory boards and commissions

Role of the State Treasury (cont.)

Unclaimed Property Program

- ➤ Nearly \$6.3 million returned in FY2021, \$67 million over last 10 years
- ➤ In FY2021, average claim size was \$938, largest claim was \$312,000
- > "New" property is published in the NH Union Leader twice annually
- ➤ Search and claim initiation any time https://newhampshire.findyourunclaimedproperty.com
- > Property not claimed after 3 years is escheated to General Fund
- ➤ \$15 million was credited to General Fund in FY2021, average \$15 million each year
- > Claimants can come forward and recover property in perpetuity
- ➤ Holders of unclaimed property must report/remit depending on asset type
- > Over \$21 million remitted by 4,500 holders in FY2021, \$184 million over last 10 years

Role of the State Treasury (cont.)

- ➤ UNIQUE College Investing Plan and Fidelity Advisor 529 Plan, taxadvantaged savings accounts designed to help families save for college
- NH Plan is 4th largest in the country, \$21 billion in assets
- > State Treasurer is trustee of the NH College Savings Trust
- Administrative assessment funds scholarships for low-income NH students: UNIQUE scholarships

❖ STABLE NH Plan

- Tax-advantaged (529A ABLE) savings accounts for qualified individuals with disabilities
- > 5-year, no cost, partnership agreement with the State of Ohio Treasury
- > NH residents have opened 577 accounts, \$5 million in assets

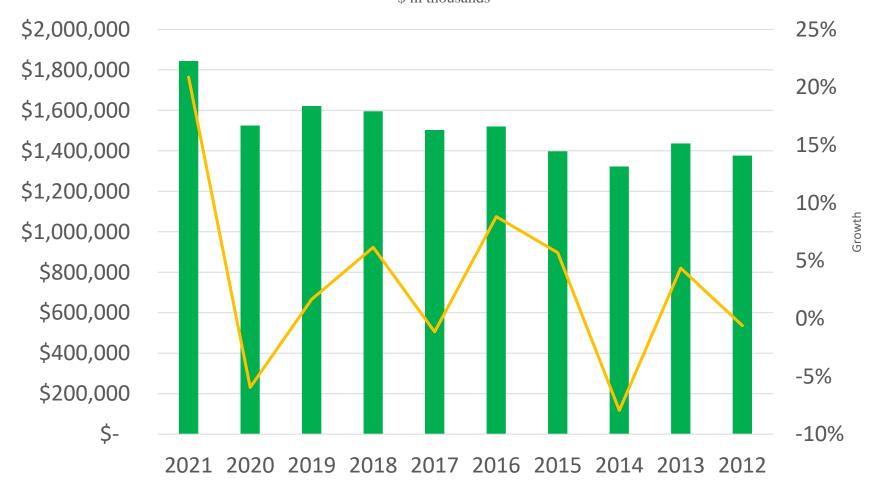
State's Financial Condition

General Fund & Education Trust Fund FY 2019, 2020 & 2021 (\$ in millions)

| (\$111 11111) | 10113) | | | | | | |
|---------------|--|---|--|--|--|---|--|
| FY 2019 | FY 2020 | | | | FY 2021 | | |
| Total | General | Education | Total | General | Education | Total | |
| \$ 95.8 | \$ 192.5 | \$ 16.4 | \$ 208.9 | \$ (51.2) | \$ (3.2) | \$ (54.4) | |
| 2,644.6 | 1,525.4 | 994.8 | 2,520.2 | 1,843.8 | 1,135.9 | 2,979.7 | |
| | | | | | 62.5 | 62.5 | |
| 2,644.6 | 1,525.4 | 994.8 | 2,520.2 | 1,843.8 | 1,198.4 | 3,042.2 | |
| | | | | | | | |
| (2,523.6) | (1,777.0) | (1,084.7) | (2,861.7) | (1,798.6) | (1,208.0) | (3,006.6) | |
| (91.1) | (13.8) | (0.4) | (14.2) | (13.0) | | (13.0) | |
| 147.3 | 102.7 | | 102.7 | 205.9 | 16.2 | 222.1 | |
| (2,467.4) | (1,688.1) | (1,085.1) | (2,773.2) | (1,605.7) | (1,191.8) | (2,797.5) | |
| 7.2 | (8.7) | 2.6 | (6.1) | (37.7) | | (37.7) | |
| 184.4 | (171.4) | (87.7) | (259.1) | 200.4 | 6.6 | 207.0 | |
| | | | | | | | |
| (5.3) | (0.2) | | (0.2) | (142.3) | | (142.3) | |
| | (4.0) | | (4.0) | (8.1) | | (8.1) | |
| | | | | | | | |
| (3.5) | | | | | | | |
| | (68.1) | 68.1 | | 1.2 | (1.2) | | |
| 62.5 | | 62.5 | 62.5 | | | | |
| 271.4 | (51.2) | (3.2) | (54.4) | | 2.2 | 2.2 | |
| 115.3 | 115.5 | | 115.5 | 257.8 | | 257.8 | |
| \$ 449.2 | \$ 64.3 | \$ 59.3 | \$ 123.6 | \$ 257.8 | \$ 2.2 | \$ 260.0 | |
| | FY 2019 Total \$ 95.8 2,644.6 2,644.6 (2,523.6) (91.1) 147.3 (2,467.4) 7.2 184.4 (5.3) (3.5) 62.5 271.4 115.3 | Total General \$ 95.8 \$ 192.5 2,644.6 1,525.4 2,644.6 1,525.4 (2,523.6) (1,777.0) (91.1) (13.8) 147.3 102.7 (2,467.4) (1,688.1) 7.2 (8.7) 184.4 (171.4) (5.3) (0.2) (4.0) (3.5) (68.1) 62.5 271.4 (51.2) 115.3 115.5 | FY 2019 FY 2020 Total General Education \$ 95.8 \$ 192.5 \$ 16.4 2,644.6 1,525.4 994.8 (2,523.6) (1,777.0) (1,084.7) (91.1) (13.8) (0.4) 147.3 102.7 (2,467.4) (1,688.1) (1,085.1) 7.2 (8.7) 2.6 184.4 (171.4) (87.7) (5.3) (0.2) (4.0) (3.5) (68.1) 68.1 62.5 62.5 271.4 (51.2) (3.2) 115.3 115.5 (3.2) | FY 2019 FY 2020 Total General Education Total \$ 95.8 \$ 192.5 \$ 16.4 \$ 208.9 2,644.6 1,525.4 994.8 2,520.2 (2,523.6) (1,777.0) (1,084.7) (2,861.7) (91.1) (13.8) (0.4) (14.2) 147.3 102.7 102.7 (2,467.4) (1,688.1) (1,085.1) (2,773.2) 7.2 (8.7) 2.6 (6.1) 184.4 (171.4) (87.7) (259.1) (5.3) (0.2) (0.2) (4.0) (4.0) (4.0) (3.5) (68.1) 68.1 62.5 62.5 62.5 271.4 (51.2) (3.2) (54.4) 115.3 115.5 115.5 | FY 2019 FY 2020 Total General Education Total General \$ 95.8 \$ 192.5 \$ 16.4 \$ 208.9 \$ (51.2) 2,644.6 1,525.4 994.8 2,520.2 1,843.8 (2,523.6) (1,777.0) (1,084.7) (2,861.7) (1,798.6) (91.1) (13.8) (0.4) (14.2) (13.0) 147.3 102.7 102.7 205.9 (2,467.4) (1,688.1) (1,085.1) (2,773.2) (1,605.7) 7.2 (8.7) 2.6 (6.1) (37.7) 184.4 (171.4) (87.7) (259.1) 200.4 (5.3) (0.2) (0.2) (142.3) (4.0) (4.0) (8.1) (3.5) (68.1) 68.1 1.2 62.5 62.5 62.5 271.4 (51.2) (3.2) (54.4) 115.3 115.5 115.5 257.8 | FY 2019 FY 2020 FY 2021 Total General Education Total General Education \$ 95.8 \$ 192.5 \$ 16.4 \$ 208.9 \$ (51.2) \$ (3.2) 2,644.6 1,525.4 994.8 2,520.2 1,843.8 1,135.9 62.5 2,644.6 1,525.4 994.8 2,520.2 1,843.8 1,198.4 (2,523.6) (1,777.0) (1,084.7) (2,861.7) (1,798.6) (1,208.0) (91.1) (13.8) (0.4) (14.2) (13.0) (1,208.0) (91.1) (13.8) (0.4) (14.2) (13.0) (1,208.0) (91.1) (13.8) (0.4) (14.2) (13.0) (1,208.0) (91.1) (13.8) (0.4) (14.2) (13.0) (1,208.0) (91.1) (13.8) (0.4) (14.2) (13.0) (1,208.0) (91.1) (13.8) (0.4) (14.2) (15.2) (2,773.2) (1,605.7) (1,191.8) | |

State's Financial Condition (cont.)

Unrestricted General Fund Revenue \$ in thousands

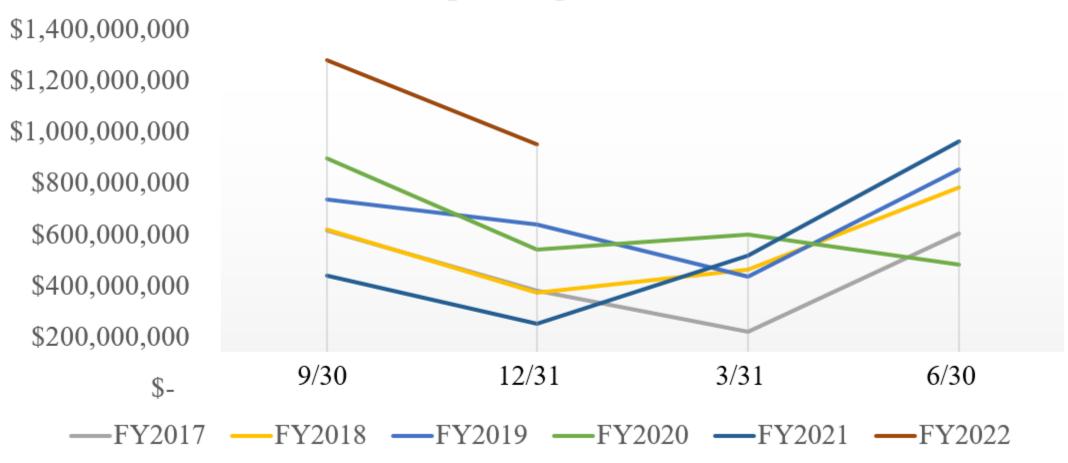


Cash Flows and Reserves

- Cash flow forecasting and liquidity review
 - ➤ Daily administration of \$200-\$900+ million in cash
 - Collect and concentrate State agency bank deposits (\$8.7 billion in FY21)
 - ➤ Monitor disbursements electronic and paper check (\$8.2 billion in FY21)
 - o Administer payments (vendors, payroll, State programs, aid to cities and towns
 - Pay for banking services (direct charges or via compensating balances)
 - Excess liquidity invested in short-term instruments (mutual funds and interest-bearing accounts)
- Treasury Investment Policy
 - Preserve value and safety of principal
 - Provide sufficient liquidity for State financial operations
 - Optimize rate of return
- Trustee and fiduciary of 50+ trust, custodial, and escrow accounts, over \$64M in FY2021

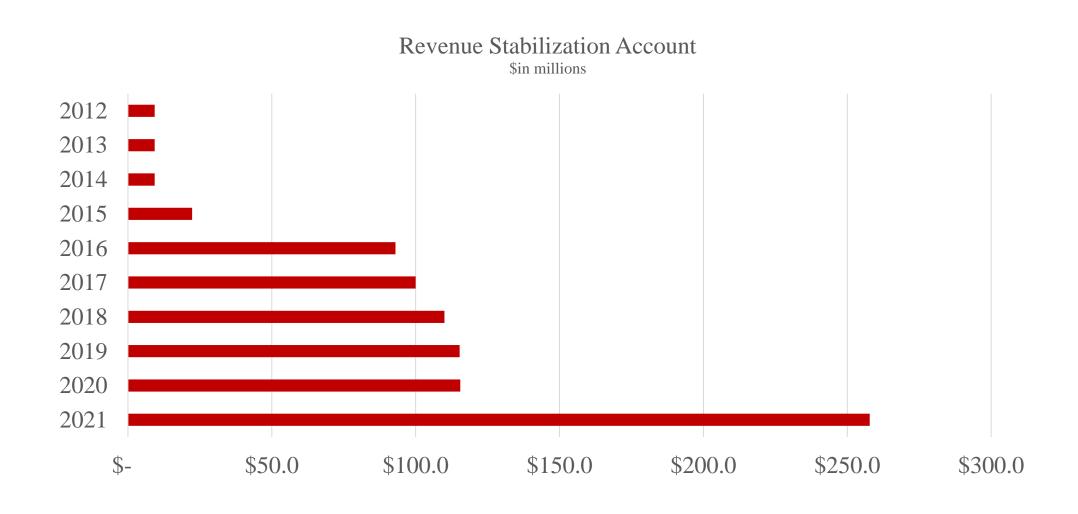
- ❖ Federal Financial Assistance COVID-19 Relief Funds
 - > <u>FY2020</u>
 - 04/20/2020, \$1.25 billion, CARES
 - > FY2021
 - 01/26//2021, \$179.4 million, CRRSA Emergency Rental Assistance (ERA1) *American Rescue Plan*
 - 05/12/2021, \$46.1 million, Emergency Rental Assistance (ERA2)
 - 05/04/2021, \$5 million, Homeowners Assistance Fund (HAF)
 - 05/19/2021, \$497.2 million, State and Local Fiscal Recovery Funds (SLFR)
 - 06/01/2021, \$56.1 million, SLFRF for NEUs (municipalities)
 - > FY2022 (Expecting)
 - Capital Projects Fund, \$122 million
 - ERA2 Funds (remaining allocation), \$69 million
 - HAF (remaining allocation), \$45 million
 - State and Local Fiscal Recovery Funds (remaining allocation), ~\$500 million





- \$257.8M Revenue Stabilization Reserve (Rainy Day Fund)
- RSA 9:13-e provides statutory framework for transfers to/from the reserve account
 - Subject to limitations, any surplus at end of fiscal biennium is transferred in
 - Maximum allowable balance is 10% of unrestricted GF revenues for the most recently completed fiscal biennium
 - Laws of 2021, Ch. 91:87 (HB2) increased the cap from 10% of unrestricted GF revenue for the most recently completed "fiscal year" to the most recently completed "biennium"
 - \$3.369 billion in 2020-2021 biennium, therefore \$336.9 million maximum permitted balance
 - FY21 reserve balance is \$257.8M (7.7% of FY20 + FY21 GF revenue)
- Rating agencies support holding maximum allowable balance in the reserve

- RSA 9:13-e provides statutory framework for transfers to/from the reserve account (cont.)
 - > Transfer out of fund is permitted if two conditions are met
 - o A budget deficit occurred for most recently-completed biennium
 - Unrestricted GF operating revenues fell short of budgeted amount
 - Amount transferred is lesser of budget deficit or revenue shortfall
 - Comptroller must request approval of Fiscal Committee and Governor
 - Accounting transfer is made to GF surplus account
 - Transfers from fund for other purposes require approval of Governor & 2/3 of each chamber

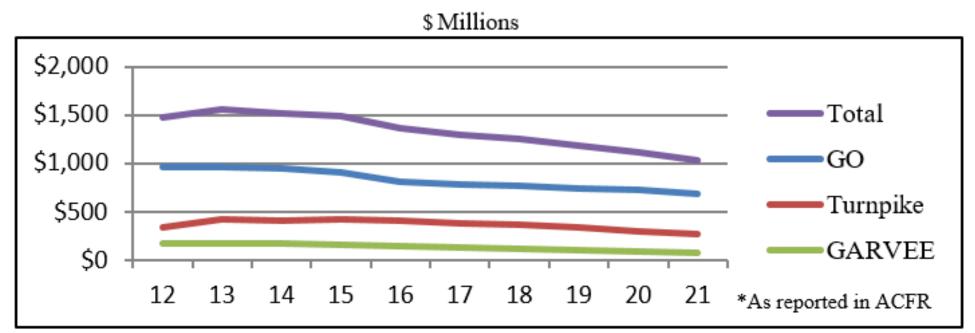


Debt Management

- As of June 30, 2021, the State had \$1 billion in bonds outstanding
 - ➤ \$695 million in General Obligation ("GO") bonds (compared to \$741 million in FY20)
 - Borrowing backed by the "full faith and credit" of the State
 - 70% of debt service payments made from unrestricted GF revenues
 - Used to fund State's capital improvement/infrastructure projects
 - Typically paid off in 20 years 60% in first 10 years, 40% in final 10 years
 - In FY2021, the Treasury issued \$49.5 million of GO bonds and \$37.5 million of GO refunding bonds achieving present value savings of approximately \$11 million.

- As of June 30, 2021, the State had \$1 billion in bonds outstanding (cont.)
 - > \$271.7 million of Turnpike revenue bonds
 - Debt service payments made from Turnpike toll revenues
 - > \$75.8 million of Grant Anticipation Revenue Vehicle ("GARVEE") bonds
 - Supported by revenues received from Federal Highway Administration
- Bonds authorized/unissued total \$573 million (\$224 million of GO bonds)

Bonds Outstanding - Fiscal Years 2012-2021*



- GO borrowing costs largely influenced by State's credit rating
 - Rating agencies evaluate State's financial condition and operating results focusing on
 - Rainy Day Fund balance
 - Structural budget balance or imbalance
 - Medicaid, pension, and post-employment benefit obligations and funding levels
 - Stability and diversity of revenue sources
 - Legislative flexibility to manage revenues, expenditures, and reserves
 - Cybersecurity Risk Management
 - Increased interest in ESG (Environmental, Social, and Governance) factors

| Rating Agency | Rating |
|--------------------------|---------------------|
| Moody's Investor Service | Aa1, stable outlook |
| Fitch Ratings | AA+, stable outlook |
| S&P Global Ratings | AA, stable outlook |

State Treasury Dashboard

December 30, 2021

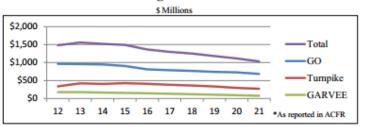
Liquidity Update

Operating cash balances total \$936.5 million
Rainy Day Fund \$257.8 million
COVID-19 Relief Funds \$259.3 million

Abandoned Property Claims Update

Oldest claims being processed were received 12/20/21

Bonds Outstanding - Fiscal Years 2012-2021*



Changes to Tables Below Presented in Bold Italics

State GO Credit Rating

| | | | | Number | Number | Number |
|-------------------|---------------|---------|-------------|-----------|-----------|-----------|
| | | | Number | of States | of States | of States |
| | | | of States | with | with | with |
| | NH GO Bond | | Outstanding | Higher | Same | Lower |
| Rating Agency | Credit Rating | Outlook | Rating | Rating | Rating | Rating |
| Fitch | AA+ | Stable | 37 | 12 | 11 | 14 |
| Moody's | Aal | Stable | 39 | 12 | 12 | 15 |
| Standard & Poor's | AA | Stable | 39 | 20 | 11 | 8 |

Key Debt Metrics

| Г | Fiscal | Debt Service | Debt Per |
|----|---------------|--------------|----------|
| L | Year | to Revenue | Capita |
| Г | 2016 | 7.3% | \$520 |
| ı | 2017 | 6.8% | \$424 |
| ı | 2018 | 6.4% | \$460 |
| ı | 2019 | 6.4% | \$430 |
| L | 2020 | 6.7% | \$417 |
| Mo | oody's median | 3.9% | \$1,039 |

New Money GO Bond Issue Results (fixed rate only)

| Bo | Money GO nd Issue | All-In Total Interest Cost (TIC) | 3.00% |
|----------|--|--------------------------------------|---|
| Se | ec-2009 ep-2010 et-2011 ov-2012 | 1.670% 2.997% 2.880% 1.990% | 2.50% |
| De De | ec-2013 ec-2014 | 3.099% 2.642% | 1.50% |
| De De | ov-2016 ec-2017 ec-2018 | 2.804% 2.420% 3.009% | 0.50% |
| De | eb-2020 ec-2020 ighted Avg. | 1.966% 1.587% 2.460% | Decigna Seliging Origin Socializ Decigniz Decigniz Socializ Decigniz Decigniz Decigniz Decigniz |

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